



انتغريتد بتروليوم لحقول النفط والغاز ذ.م.م.
INTEGRATED PETROLEUM Oil & Gas Field W.L.L



Office 748, Level 7
The Gate - Tower II
West Bay, Doha - Qatar

Sales Engineer - Mechanical

Sales | Doha, Qatar

About Us

INTEGRATED PETROLEUM Oil & Gas Field W.L.L is the material supply and engineering services company in Doha, Qatar. We are working on behalf of reputed manufacturing companies across the world and our main focus is Oil & Gas/Petrochemical/Power/Steel etc. industries. We are in a good position to serve the industrial giants and EPC companies across the GCC region with strong support from our Principal Companies. We offer various industrial products (especially mechanical, piping & instrumentation) and engineering services to our clients without any compromise on quality & delivery of products.

Job Description

The position of Sales Engineer is the driving force for the marketing division of the business. Building strong relationships within a market that is extremely competitive and already well networked is going to be a key element for success. You will be required to work collaboratively with Engineers, Consultants and Procurement Officers ideally across Oil & Gas to ultimately promote the business products and services. High-end business deals and on-going support on both commercial and technical level is integral.

On a daily basis you will be charged with assessing new sales opportunities, conducting on site trials and demonstrations, preparing and selling new tenders, coordinating on site trials and demonstrations with your technical team etc. The position will be supported by a thorough product training program and interstate mentors to assist you on all aspects of the job, be it sales or technical issues.

How to Apply

Candidates who wish to join an industry performer can send updated resume (pdf only) to careers@integrated-petroleum.com

Please quote Job # 17001-SE in all communications or correspondence.

Experience: Entry Level, Minimum 01 (ONE) year industrial experience.

Available Position: 01 (ONE)

The Successful Applicant

A proven and successful sales track record with high end corporate clients within Oil & Gas is essential. You will need to be either trade or engineering qualified in a relevant field. The desire to grow and develop your market as well as the ability to negotiate at all levels is key to the success of this role. Candidates with Valid Qatar ID & driving license shall be given priority.

Only shortlisted candidates shall be contacted for further appointments or discussions.

What's on Offer

An attractive salary package flexible upon experience & sales commission/annual bonus is on offer as well as the opportunity to work on products from the most reputed companies in the EU, USA market. You will also be exposed to ongoing career development as well as training opportunities.

